



Media Contact:
Greg Tankersley
(513) 874-3372
Greg@beckeres.com

Becker Engineered Systems Announces Distribution Agreement with Iwaki America

HAMILTON, OH (January 9, 2023) - Becker Engineered Systems is pleased to announce the addition of Iwaki America as its newest distributor.

Becker will cover Southern Ohio, Indiana, Kentucky, and West Virginia for Iwaki Mag-Drive pumps and Iwaki Sanwa. Becker has been a gold Level distributor of Iwaki America's Walchem water treatment controllers, sensors, and pumps since 2012.

"Along with our technical expertise, Walchem's ability to manage supply chain challenges has served our clients well. We see more customers choosing the Walchem brand for the reliability, capabilities, and consistent quality," says Greg Tankersley, Becker Engineered Systems president. "With the addition of the Iwaki line, customers can turn to us for more of their pump needs and take advantage of the same superior performance, quality, and delivery they have come to expect from the Walchem line."

"Becker Engineered Systems is already a Master Distributor of our Walchem products and will be a great addition for our Iwaki Pumps," says Mike Ketchum, Iwaki America's Vice President of Business Development and Sales for Pump Products. "Becker's history of customer service and technical support with the Walchem brand has made them a leader. Adding them to our distribution team was an easy decision. We look forward to them continuing their leadership with the Iwaki line of pumps."

John Miersma, Chief Executive of Iwaki America, added "Becker is one of more than one hundred Iwaki America Sales Channel Partners around the world. Their strong commitment to our products, development of Walchem technical and market champions on the Becker team, outstanding customer service and consistent sales growth combine to make Iwaki America and Becker successful together and serve as an example to other distributors who are growing with us. We look forward to more of the same as Becker takes on our pump lines. We expect Becker will be successful from day one in our legacy pump markets and Becker is uniquely equipped to leverage the synergies of the Iwaki and Walchem products as new, more capable Walchem controllers make their way into more and more applications."

Contact Becker at 513-874-3372 or visit beckerengineeredsystems.com for more details.

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About Becker Engineered Systems

Becker Engineered Systems began serving customers in the water treatment industry in 1977, and they have continued to grow for the past 45 years. They have achieved GOLD status as a Walchem master distributor since 2012, and carry many other brands such as MyronL, Stenner, Pulsafeeder, Peabody Tanks, Sensorex, JL Wingert Co. and more. Their knowledgeable, experienced team cares about their customers and ensures they get the right products to fit their needs, even if it means engineering innovative solutions from existing parts.

About Iwaki America's Pump Business

Iwaki America Inc. is one of over 25 global centers for the manufacturing and support of Iwaki pumps. Their 60 plus years of pump design engineering has made them a worldwide leader of the best chemical handling equipment used in OEM, Industrial, Chemical Process and Semiconductor applications. iwakiamerica.com